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Think Asia, Invest Thailand

Thailand, a perfect place for your business to grow



Dr. Atchaka Sibunruang Secretary General Thailand Board of Investment Investment Incentives and Opportunities in Thailand 25 January 2012



Presentation Outline

- Thailand in Brief
- Why Thailand
- Investment Incentives
- Role of BOI in Promoting Investment between Thailand-India



Thailand in Brief

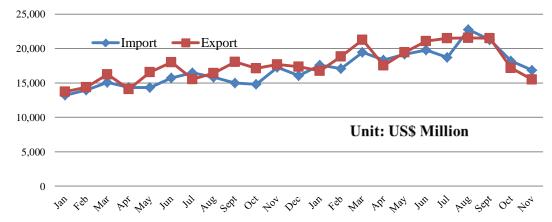


Thailand in Brief



Population: 67 Million Labor Force: 39 Million

Imports : Exports, 2010 - Nov 2011





Per capita GDP(2010): US\$4,721 (Thailand is an upper middle income country)

Exchange rate: NZ\$1=Bt24.12 in 2011





THAILAND is the world's

- 19th largest manufacturer
- 33rd largest exporter
- 35th largest economy

And the 2nd largest economy in ASEAN





Economic Performance 2010 - 2012

(%YoY)	2010	2011E	2012E	
GDP Growth	7.8	2.6	4.1	
- Private Consumption	4.8	2.2	3.7	
- Private Investment	13.8	9.6	8.8	
- Public Consumption	6.0	1.0	4.9	
- Public Investment	-2.2	-1.6	12.8	
- Exports of Goods and Services	14.7	13.6	4.0	
- Imports of Goods and Services	21.5	14.9	7.6	
- Value of Exports (F.O.B.)	28.5	20.1	7.9	
- Value of Imports (C.I.F.)	36.7	28.2	11.7	
- Trade Balance (Billion USD)*	32.2	26.0	19.9	
- Current Account (Billion USD)	13.7	7.1	-1.7	

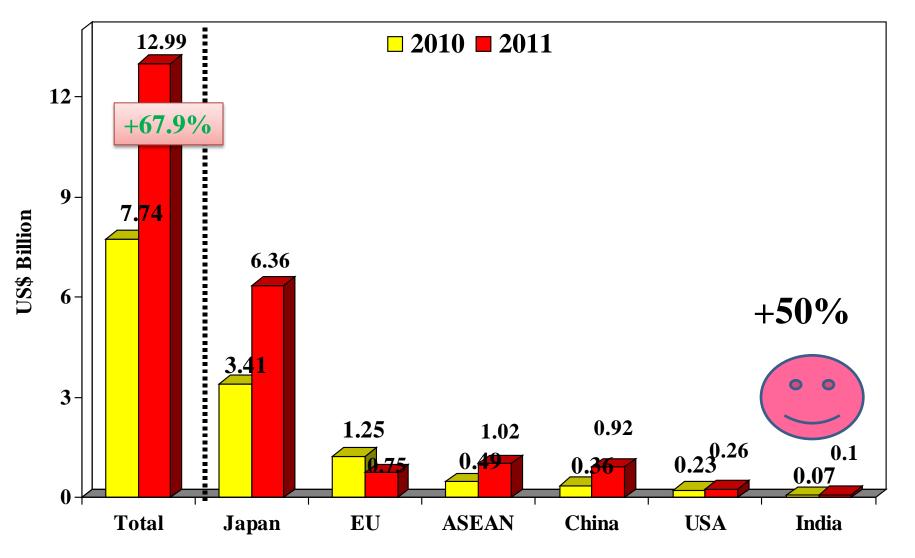
Source: Bank of Thailand, as of November 2011

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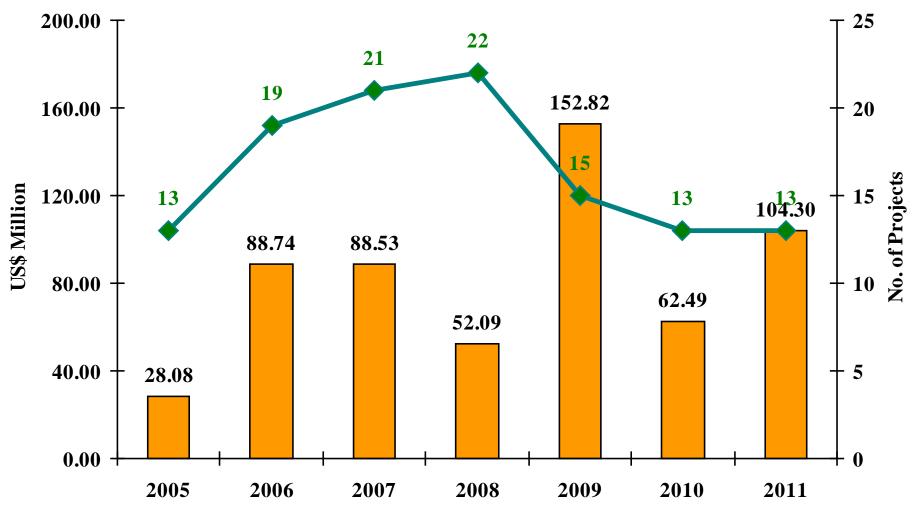
Foreign Direct Investment Applications



Source: BOI, as of 17 Jan 2012 Note: US\$1 = Bt30.49 in 2011



Trend of Indian Applications



Source: BOI, as of 17 Jan 2012 Note: US\$1 = Bt30.49 in 2011



Why Thailand





The World Bank Ranks Thailand the 3rd Easiest Place in Asia to do Business and 17th in the World

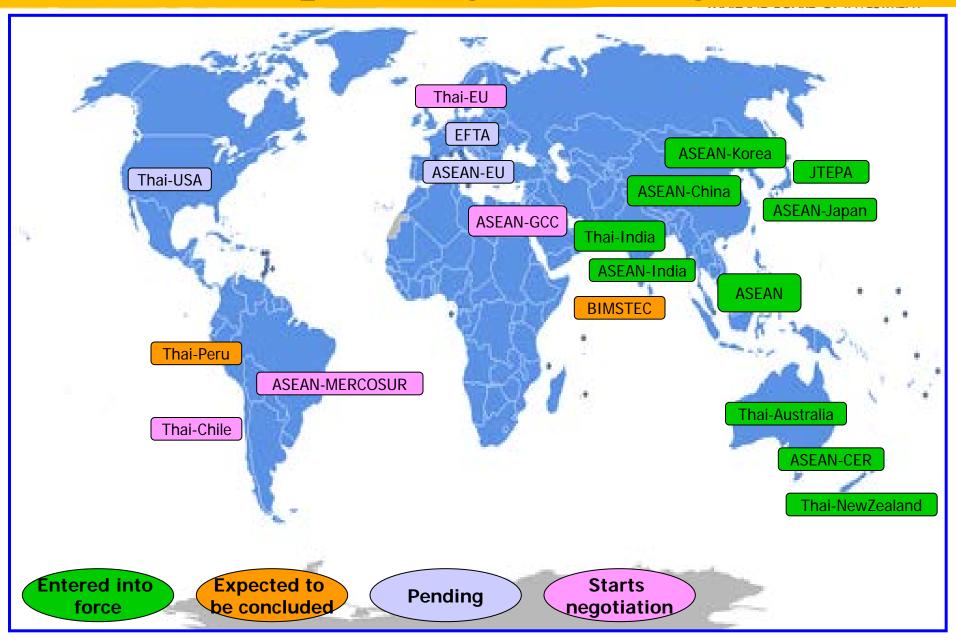


Thailand: Ranked by UNCTAD as the 10th most attractive destination in the world

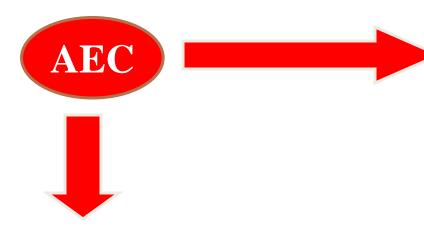


Source: UNCTAD Top host economies for FDI 2011-2013

An Expanding FTA Regime



www.boi.go.th ASEAN Economic Community (AEC)



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A Single Market & Production base



Transform ASEAN into a stable, prosperous and highly competitive region with equitable economic development, and reduced poverty and socio-economic disparities

- Free flow of goods
- Free flow of services
- Free flow of investment
 - Free flow of capital
- Free flow of skilled labor



Investment Incentives



Low Tax Rates:

Legislation is pending, but Cabinet has approved reduction of corporate income tax rates For company and juristic partnerships in general, a reduction of corporate income tax rate from 30% of net taxable profit to

- 23% for the accounting period of 2012, which ends at 31 December 2012 or later, and to
- 20% for the accounting period which starts from 1 January, 2013 and thereafter.



BOI's support to investors investing in Thailand

TAX Incentives

NON-TAX Incentives

- Import duty reductions or exemptions on machinery and raw materials
- Corporate income tax holidays up to 8 years; additional 50% reductions for 5 years
- Double deduction of public utility costs
- Deductions for construction/installation costs infrastructure

100% ownership land rights for foreign investors
Permission to bring in foreign experts and technicians Work
permit & VISA facilitation

Provide business-related information/service



Activities Eligible for BOI Promotion

Agriculture	Mining, Ceramics Basic Metals	Light Industries	Metal Products, Machinery, Transport	E&E	Chemicals, paper, plastics	Services



Role of BOI in Promoting Investment between Thailand - India

Role of BOI in Promoting Investment between Thailand - India

- Promote both Outward & Inward Investment
- Established India Desk to facilitate Investment between 2 countries in 2005
- Established South Asia Desk (Including Bangladesh and Sri Lanka) in 2009
- BOI will establish new office in <u>Mumbai</u> in the second half of 2012.

BOI's South Asia Desk Activities Plan in 2012

- Organized 5 investment missions to :
- **1. India** (Delhi Bangalore Mumbai Chennai Kolkata Hyderabad)
- 2. Bangladesh (Dhaka Chittagong) 3. Sri lanka (Colombo)

3 missions1 mission1 mission

- Activities :
 - ✓ Conduct investment seminar on ICT, Agro, Auto & Parts and service sectors with FICCI and CII
 - ✓ Arrange business meeting between Thai &potential partners
 - ✓ Factory visit on target sectors

4. Plan to establish the BOI office in India

BOI South Asia Desk Contact Point 02-553-8111 ext. 8154, 8186, 8119

- Mr. Chokedee Kaewsang Deputy Secretary General & Head of South Asia Desk
- Dr. Bonggot Anuroj Executive Director, Investment Marketing Bureau & Sub-Head of South Asia Desk
- Ms. Nakrisorn Klaikeaw Secretariat
- Mr. Kritawit Madhyamankura Desk member









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THANK YOU